

# INFORMATION SESSION

CALL 2 FOR PROPOSALS  
SMALL SCALE PROJECTS

4 THE CROSS BORDER PARTNERSHIP



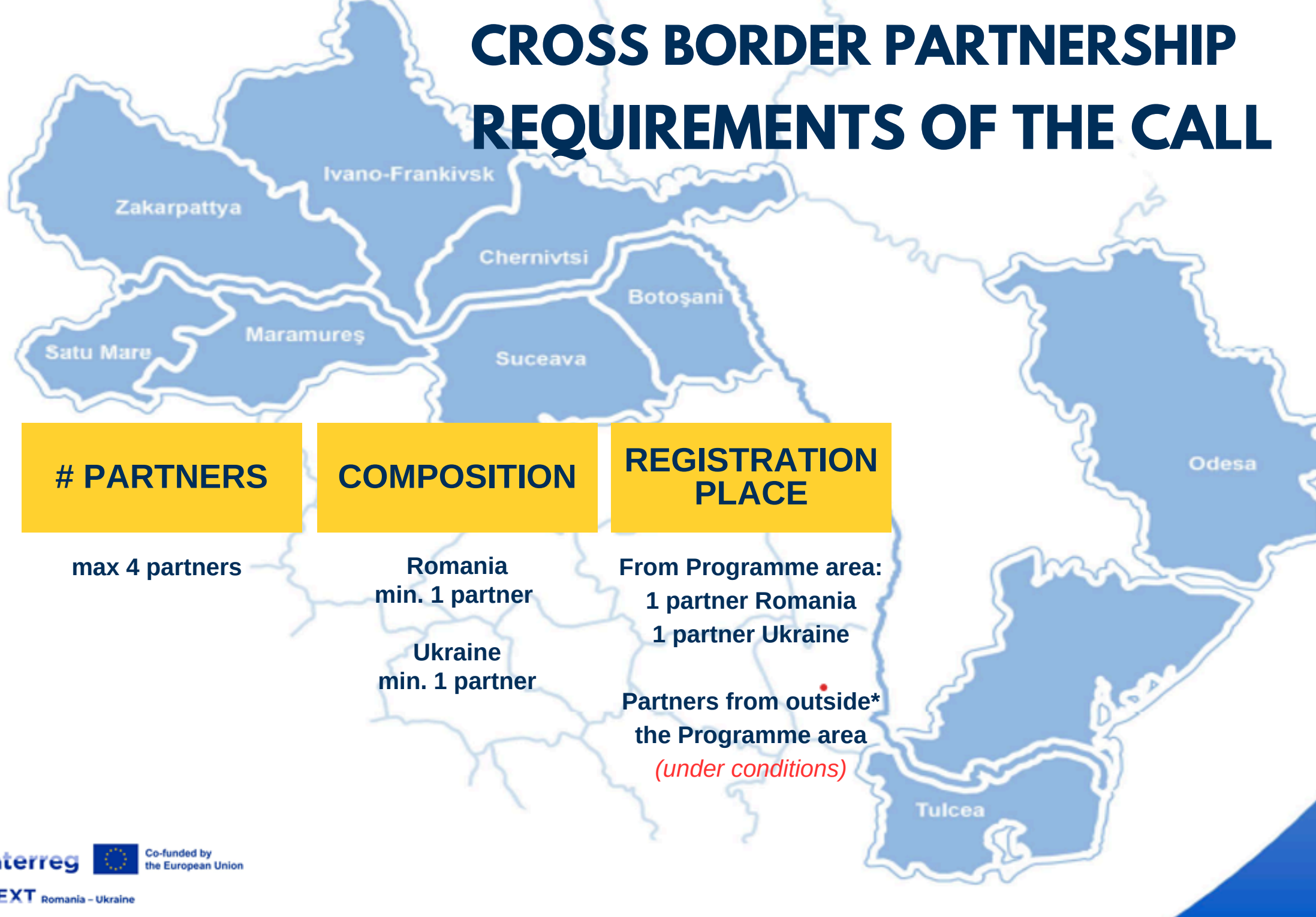
# THE CROSS BORDER PARTNERSHIP MAIN FUNCTION

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To develop and submit the Project to the Programme and, if selected, ensure is implemented on the terms and conditions set out in the Grant Contract.



# CROSS BORDER PARTNERSHIP REQUIREMENTS OF THE CALL



## # PARTNERS

max 4 partners

## COMPOSITION

Romania  
min. 1 partner

Ukraine  
min. 1 partner

## REGISTRATION PLACE

From Programme area:  
1 partner Romania  
1 partner Ukraine

Partners from outside\*  
the Programme area  
*(under conditions)*



# THE CROSS BORDER PARTNERSHIP

## PARTNERS' ROLES

### PROJECT LEADER

- Lays down arrangements with the Partners and, if selected, ensures sound financial management of the EU funding awarded
- Represents the partnership in relation to the Programme structures
- Uploads the Application into JeMS
- If selected, signs the Grant Contract and ensures implementation of the entire project

### PARTNERS

- Actively cooperate to project development and implementation
- Are legally and financially responsible for the activities being implemented and for the share of financing that will receive
- Provide information and documents to the Project Leader in due time, as requested

**Other responsibilities are detailed in the draft Grant Contract and Partnership Agreement.**



# THE CROSS BORDER PARTNERSHIP 1/2

## PARTNERSHIP-RELATED FEATURES TO BE EVALUATED

### PARTNERSHIP RELEVANCE

- Partners involved are relevant to the field of the project, they complement each other.
- Partners play clear roles, and bring added-value into the project.

### CROSS BORDER IMPACT

Cooperation benefits the Partners, target groups and end-users, and the cross border area.

### OPERATIONAL CAPACITY

Each Partner has the human and material resources necessary, as well as the expertise required to implement the project.

### FINANCIAL CAPACITY

Each Partner has financial resources to sustain implementation of his share of the project until payments are made by the programme.

# THE CROSS BORDER PARTNERSHIP 2/2

## PARTNERSHIP-RELATED ASPECTS EVALUATED

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### JOINT DEVELOPMENT

The project is designed by the Partners, and tackles needs and priorities of all the relevant stakeholders.

### JOINT IMPLEMENTATION

Project's activities are carried out and coordinated among all Partners. There are clear content-based links between the Partners' actions on both sides of the border.

### JOINT FINANCING

There is reasonable distribution of the project budget between Partners, according to their share of activities and the grant received. All Partners contribute to project co-financing.

### JOINT STAFFING

Whether is paid or not from the project budget, the staff is responsible for the activities carried out on the respective side of the border.



# THE CROSS BORDER PARTNERSHIP

## WHO ELSE PARTICIPATE IN THE PROJECT?

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**A****ASSOCIATED  
ORGANIZATIONS**

They are not paid by the project,  
Must be clearly identified in the Application  
Cooperate based on collaboration agreements

**B****FINAL BENEFICIARIES**

May benefit directly or indirectly from the  
project results.

**C****STAKEHOLDERS**

Hold an interest, and may affect, in positive  
or negative way, the project.



# THE CROSS BORDER PARTNERSHIP

## HOW TO BUILD THE PARTNERSHIP

### 1 IDENTIFY THE NEED

Identify shared challenges and/or opportunities in the field of interest, and possible solutions to tackle them

### 2 MAKE A PROFILE OF THE PARTNER/S

- Decide on the Partner's skills, expertise, look for complementarities
- Establish the Partner's type e.g. public authority or institution, NGO etc.
- Determine the coverage of your potential Partner e.g. local, regional, national

### 3 DOCUMENT YOURSELF

- Use the Partner Search tool
- Look for funded projects involving Romania or Ukraine
- Search KEEP database, other programmes' databases and networks

### 4 SPREAD OUT YOUR PROJECT IDEA

- Use networks as LinkedIn etc., social media, thematic forums, professional organizations etc.
- Register into OUR database
- Participate to Programme events

### 5 GET IN TOUCH

- Contact former Partners
- Identify potential Partners and send collaboration proposals highlighting project objectives, expected roles and mutual benefits





# THE CROSS BORDER PARTNERSHIP USEFUL RESOURCES

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1) **List of Romania-Ukraine funded projects** (similar lists in other programs with Romania or Ukraine)

<https://ro-ua.net/en/about-the-programme/awarded-projects>

2) **Partner Search Tool**

<https://ro-ua.net/en/partner-search>

3) **KEEP database**

<https://keep.eu/partners/>

4) **Other programmes' databases and networks**

<https://www.interregeurope.eu/community/members>




# THE CROSS BORDER PARTNERSHIP

## KEY MESSAGES

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- **Do your homework** (be clear about what you want to achieve, and with whom you can do it better)
- **Make an accurate profile of the desired Partner/s** (experience, expertise, capacity)
- **Be active** (make your research, consult different sources from inside and outside the Programme)
- **Share fairly** (define the role of Partner/s based on their profile, look for a balanced distribution of tasks)



*Important!*



**Interreg**



Co-funded by  
the European Union

**NEXT** Romania – Ukraine

**THANK YOU**  
**FOR YOUR ATTENTION**